

Lomax Technical Services

Snetterton-based conveying systems manufacturer Lomax Technical Services was set up in 1997 by Andy Debenham.

Andy ran Lomax from home initially. Having grown enough to move to new premises after two years, he began reinvesting with new technology and staff to develop the business.

"We were a small business with a big vision and worked with Lovewell Blake to plan our growth," said Andy.

"I knew the dangers of growing too big too quickly and wanted to ensure Lomax's growth was controlled to help cash flow and ensure we maintained the good customer service we'd worked hard to achieve.

"While we kept closely to our initial plan, we remained flexible to adapt to changes and ensure continued, controlled growth. This included developing a network of 15 agents to service customers worldwide."

Lomax continued to expand and it moved to new premises last year. Celebrating its 10th anniversary this year, the company is seeking to increase its agent network and has just been awarded a major UK contract with chewing gum manufacturer Wrigley's.

